



Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

Section 1. Contractor Information

Contract #	Lot Number	Contractor Name & Address	FED.ID. # / NYS Vendor #
PM69215	1 Software 2 Hardware 4 Implementation	Plantronics, Inc. 345 Encinal Street Santa Cruz, CA 95060	77-0207692 1100092743

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$ **NA**

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Lori Shaffer Public Sector Contracts Manager (Interim) (703) 459-5414	Poly 13650 Dulles Technology Drive, Suite 500 Herndon, VA 20171	lori.shaffer@poly.com
Account Manager	Abi Rao / Sean Spires Sr Account Managers (716) 465-0359 / (508) 572-4698	Poly One Penn Plaza Suite 4800 New York, NY 10119	abi.rao@poly.com sean.spires@poly.com
Sales Billing	Abi Rao / Sean Spires Sr Account Managers (716) 465-0359 / (508) 572-4698	Poly One Penn Plaza Suite 4800 New York, NY 10119	abi.rao@poly.com sean.spires@poly.com
RFQs	Abi Rao / Sean Spires Sr Account Managers (716) 465-0359 / (508) 572-4698	Poly One Penn Plaza Suite 4800 New York, NY 10119	abi.rao@poly.com sean.spires@poly.com
Emergency Contact	(703) 793-3718 / Lisa Ayers / Lisa.Ayers@poly.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Adtech Systems LLC 490 Boston Post Road Sudbury, MA 01776 www.adtechsystems.com	47-3218249 1100255044	Kristine Lyman, Director of Strategic Contracts (978) 261-1101 Rob Kunz Strategic Business Development Manager (978) 261-1077 cc: Peter Hios Sr Account Executive (203) 981-0386	kristine.lyman@adtechsystems.com rob.kunz@adtechsystems.com peter.hios@adtechsystems.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Audio-Video Corporation 213 Broadway Albany, NY 12204 www.audiovideocorp.com	14-1426006 1000001596	Scott VanRoy Director of Business Development (518) 449-7213	vanroy@audiovideocorp.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Carousel Industries of North America, Inc. 659 South Count Trail Exeter, RI 02822 www.carouselindustries.com	06-1502254 1000036559	Brian Christein Regional Sales Director (518) 724-2122	nystatecontract@carouselindustries.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Corporate Computer Solutions, Inc. 55 Halstead Avenue Harrison, New York 10528 www.corporatecomputersol.com WBE	13-3352744 1000006353	Larry Grippo VP of Sales (914) 835-1105, Ext. 103	lgrippo@corporatecomputersol.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
DiRAD Technologies, Inc. 9 Corporate Drive Clifton Park, NY 12065 www.dirad.com WBE	14-1655746 1000001741	John Michne Sales (800) 778-2927, Ext. 149 Lisa Wissert Administrative (800) 778-2927, Ext. 251	john.michne@dirad.com lisa.wissert@dirad.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Direct Packet, Inc. d/b/a OneVision Solutions 909 Lake Carolyn Pkwy, Suite 1800 Irving, TX 75039 www.onevisionsolutions.com	20-1005886 1000008553	Shanan Szklarek Sales Administration (972) 714-0540, Ext. 174	sszklarek@onevisionsolutions.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
HB Communications Incorporated 60 Dodge Avenue North Haven, CT 06473 www.hbcommunications.com	06-0770059 1100008493	Tom Wing VP Sales Collaboration (978) 621-4981	tom.wing@hbcommunications.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Insight Public Sector, Inc. 6820 S. Harl Ave. Tempe, AZ 85283 www.insight.com	36-3949000 1000031484	Brittany Dunaway SLED Contract Compliance Manager AJ D'Agostini Inside Sales Manager	SLEDContracts@insight.com adagosti@insight.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
IVCi, LLC 601 Old Willets Path, Hauppauge, NY 11788 www.ivci.com	20-0399584 1000016518	Linda Lentz Director of Customer Success (317) 502.7992	llentz@ivci.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Kinly, Inc. 2 Ridgedale Ave, Suite 100 Cedar Knolls, NJ 07927 www.kinly.com	20-2788939 1100034504	Barbara Armenti Sales Operations Coordinator (973) 585-3022 Jerry Dunn Business Development Director (732) 485.6307	bamenti@kinly.com jdunn@kinly.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Macondo Networks LLC 3 Middlebury Blvd., Suite 14 Randolph, NJ 07869 www.macondonetworks.com	81-0788094 1100249785	Jennifer Frey Managing Partner (973) 993-6401	jennifer.frey@macondonetworks.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Mavec Advisors, LLC d/b/a Mavec Electrical Distribution 11 Hidden Pond Path Suite 1A Wading River, NY 11792 www.mavecadvisors.com	27-4637387 1100171537	Gabriel "Buddy" Gengler CEO (631) 747-0372	ggengler@mavecadvisors.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
SDVOB				

RingCentral, Inc. 20 Davis Drive Belmont, CA 94002 www.ringcentral.com	94-3322844 1100189346	Paul Zinn Senior Account Executive, Majors (617) 714-2012	Paul.zinn@ringcentral.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Solutionz Videoconferencing, Inc. 901 Bringham Ave. Los Angeles, CA 90049 310-571-1207 http://www.solutionzinc.com/	38-3645853 1000009257	Annelise Fasnacht Marketing Director (310) 571-1207, Ext. 8714 Bret Hagenbach Director of Sales (585) 230-1109	afasnacht@solutionzinc.com bhagenbach@solutionzinc.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Usherwood Business Equipment Inc. 1005 West Fayette Street Syracuse, NY 13204 https://www.usherwood.com/	16-1135311 1000007794	Andrew Flamik Vice President of Finance (315) 412-0020	aflamik@usherwood.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Veraview, LLC 610 Main Street, Suite 400 Buffalo, NY 14202 www.veraview.com	16-1598572 1000029579	Jim Warrington Controller (716) 856-1182 ext 4026	jimw@veraview.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Video Hi-Tech Corp d/b/a Adwar Video 125 Gazza Blvd. Farmingdale, NY 11735 www.adwarvideo.com	11-2765013 1000005772	Michael Adwar President (631) 777-7070	mike@adwarvideo.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Visual Systems Group Inc 7900 Westpark Dr., Suite F610 McLean, VA 22102 www.vsgi.com	52-2352910 1100041603	Lu Recio Strategic Account Manager (856) 334-1431	lrecio@vsgi.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
York Telecom Corporation 81 Corbett Way Eatontown, NJ 07724 www.yorktel.com	22-2624906 1000008778	Scott Andrus SVP Sales (978) 423-5944 Contracts Group	sandrus@yorktel.com contracts@yorktel.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Zones LLC 1102 15 th Street SW, Suite 102 Auburn, WA 98001 www.zones.com	91-1431894 1100005917	David Ransom Sales (518) 652-4236	TeamNY.Goved@zones.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.