



Polycom Device-as-a-Service Program for Partners

What would you do if you had some extra money to invest in your business?



Not your traditional leasing arrangement

Polycom Device-as-a-Service Program for Partners allows you to offer Polycom phones at a per user monthly rental (OpEx) rather than an upfront (CapEx) purchase. Unlike a lease, there are no set terms and no upfront costs. And best of all, you experience cash flow from the first month!

Polycom Device-as-a-Service Program for Partners is an opportunity for you to change the way you sell and think about handsets

Customer Benefits

Customers can get everything from you in one simple monthly payment. They can cancel and return the phones at any time. And an added benefit is that the phones come with a 7-year replacement plan. So, with changing budget needs, Polycom DaaS lets your customers predict costs to easily manage their OpEx budget.

Benefits to You

As the service provider, you can experience positive cash flow from the first month, deliver state of the art technology, reduce customer churn, and become a one-stop shop for your clients. You can provide a great end-to-end Polycom user experience with no handset ownership! And you have the freedom to create compelling marketing strategies like “free phone with service” or free upgrade programs—whatever fits your business model.

Phone models available today

- All Polycom® VVX® models
- Polycom® SoundStation® IP 5000, IP 6000, IP 7000, Polycom® VoxBox™ and Polycom Trio™

Get started today!

Contact: ITSPsales@polycom.com or
Toll Free: 844.375.6913

If you are not a Polycom voice certified reseller, email or call the ITSP team to get that process started. The DaaS program is one more reason to become certified.