

DATA SHEET

Polycom Global Services

Implementation Service

Return on your investment sooner

Polycom understands that it is important to your success to have your Polycom investment operational and available according to your schedule needs. We also know that you are trying to maximize your budget, leveraging the resources you have and growing your business. Use of Polycom's expert technical resources can pay off in the short- and long-term when you are looking to realize the return on your investment as soon as possible.

Polycom Implementation Service can deploy your communications and collaboration solution so that it is up and running quickly. That means your employees can start using Polycom technology as soon as possible to:

- Maximize employee productivity
- Reduce costs
- Improve overall and inter-function communications
- Maximize usage and adoption rates of your investment

When to purchase Polycom Implementation Service

Here are some items to consider when deciding to purchase Polycom Implementation Service.

Purchase Polycom Implementation Service when you:

- Need unified collaboration-specific experts for deployment of your solution or short-term project
- Have a broad range of technology and multiple locations, including worldwide deployments, that require a consistent implementation process
- Have a limited budget and specific service needs regarding your collaboration solution
- Have a short-term deadline for starting to use your solution
- Need to see a return on your investment (ROI) immediately
- Want to ensure all aspects of implementation are completed correctly and on time

Polycom's Implementation Service provides faster deployment and operational verification so your employees can become more productive and efficient more quickly. Once the implementation is complete, Polycom ensures your IT staff receive documentation on the implementation to ensure a seamless transition.



Polycom Implementation Service includes:

- Professional project management methodologies with a single point of contact to help ensure optimum communication
- Installation of all Polycom technologies, including video, voice, web and wireless
- Configuration of devices, system testing and tuning, and user orientation

Polycom Implementation Service offers these real-time benefits:

- Predictable, consistent implementation of your solution and verification of its operation
- Reduced risk of there being problems later due to implementation errors
- Ready access for project collaboration within your company, resulting in getting to market faster
- A solution that is configured specifically to your business needs

Fulfilling your needs and protecting your investment

Having your new technology investment implemented by experts who conduct implementations every day is the best way to ensure a successful and consistent deployment, whether you have a single location or are deploying on a large scale at multiple sites.

You can avoid the frustration caused by lack of specific expertise and long deployments due to geographic disparity or interoperability issues by using Polycom Implementation Service.

With Polycom Implementation Service, you'll gain professional project management methodologies with one point of contact. You'll obtain the range of installation expertise for all Polycom products, including video, voice, web and wireless technologies. And, Polycom will configure your devices, test and tune your system and conduct user orientation.

Why you need Polycom Implementation Service

Project management from planning to approval

It's critical to make sure the groundwork of the implementation is prepared properly for a fast and successful deployment. The Polycom project manager is your single point of contact for the entire engagement, managing all the details from planning to delivery schedules to project acceptance.

Speed your installation and deployment

Once your site is ready, Polycom often can deploy your solution in days—not weeks or months. This includes the actual deployment of the solution, configuration of network services and related software applications and other features, where applicable.

System testing to maximize your ROI

Although most solutions are ready for use on completion of installation, every environment is different. Polycom tests the solution and fine-tunes it to your company's usage needs and environments, so you can maximize your return on investment right from the start.

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