Polycom Healthcare Solutions

Polycom healthcare solutions deliver more than 25,000 patient encounters per month worldwide—saving time, money and lives.

Healthcare
The areas of healthcare that have technology-enabled communication needs are diverse, including critical patient care, the day-to-day business, medical education and community outreach.

Telemedicine
Telemedicine doctors can connect securely and easily with patients from their computers, personal devices or a standards-based video systems. HD audio and video help simulate in-person experiences for telepsychiatry, speech therapy, telestroke exams and many other applications. Integration of Polycom solutions into EHR systems, such as EPIC, allows doctors or nurses to chart directly during a remote session.

Consultation
Physicians and other caregivers can join with remote medical staff and patients to provide the highest quality of care.

Continuing medical education (CME)
Staff can take advantage of earning CME credits through distance education.

Administration
From HR, board meetings and more, staff benefit from the highest quality audio and video available. Everyone also can share content easily with all participants.
## Polycom healthcare product showcase

<table>
<thead>
<tr>
<th>NEED</th>
<th>PRODUCT</th>
<th>BENEFIT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Best-in-class telemedicine experiences</td>
<td>Polycom® RealPresence® Group Series</td>
<td>Open standards-based video system that can integrate easily into your workflows and HIPAA-compliant, encrypted HD audio, video and content makes the doctor/patient experience feel like an in-person visit</td>
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<tr>
<td>A mobile solution for patient rooms</td>
<td>Polycom® RealPresence® Utility Cart 500</td>
<td>Application-driven cart with the power of Polycom RealPresence Group Series</td>
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<tr>
<td>Patients connecting from home for follow-up visits</td>
<td>Polycom® RealPresence® Web Suite</td>
<td>Users can connect from their personal devices to the hospital, RealPresence Web Suite also integrates with EPIC and other EHR systems</td>
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<tr>
<td>High quality and easy-to-use communication equipment for executives and staff</td>
<td>Polycom Trio™</td>
<td>Powerful phone and room-based system with quick adoption by users</td>
</tr>
<tr>
<td>Flexible solutions that work with my service provider such as Microsoft or Zoom</td>
<td>Multiple products</td>
<td>Products such as Polycom Trio have direct integration with Microsoft Teams, Skype for Business, Zoom and many other providers</td>
</tr>
</tbody>
</table>

## Customer focus

**Children’s Mercy, Kansas City, Missouri, U.S.A.**

Over 190 Polycom-assisted sessions per month for:
- Child psychiatry
- Speech therapy
- General exams

**Featured products**
- Polycom RealPresence Group Series
- Polycom® RealPresence Centro™
- Polycom RealPresence Web Suite

**Benefits**
- Expanded specialist reach to rural pediatric patients
- Reduced travel time and costs for patients
- Anesthesiologist collaboration and training

“When we use Polycom, we remove the distance barrier, so I’m able to provide the same level of care to patients who live four hours away as those who live forty minutes away. And this technology allows me to be in more than one place at a time.”

— Dr. Shayla Sullivant, Child and Adolescent Psychiatrist, Children’s Mercy Hospitals and Clinics

## Learn more

For more information about the innovative healthcare solutions from Polycom, visit [www.polycom.com/healthcare](http://www.polycom.com/healthcare).